

Relph's Merket
Opening This Month!



Ralph's Market, voted #1 in Ascension Parish for fresh meat and King Cakes during Mardi Gras, will have a full service deli serving hot meals for breakfast, lunch and supper. Hamburgers, po-boys, birthday cakes, and party trays will be made upon ordering. A variety of smoked meats will be available and special orders meats such as smoked turkey or hogs are accepted. Outside seating with umbrellas will be available. The floral department will have fresh cut flowers and plants.

### IN THIS ISSUE:

- Ralph's Market Update
- Developer's Message good news about Baton Rouge's housing market
- Welcome New Residents
- Now 400+ Pelican Point Golf Members!
- July is Pelican Point Homeowners' Referral Month
- New Look for Pelican Point Properties & Golf Club's Websites

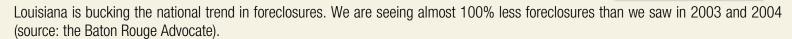


The Greens' New Clubhouse...putting on the finishing touches!

### DEVELOPER'S MESSAGE

Housing market struggles, slow home sales, foreclosures, sub-prime problems, etc.... We have repeatedly heard this for the past twelve (12) months.

But, here is another part of the story that you may not be hearing.



Claritas, a Nielsen marketing research firm, predicts that Ascension Parish will have a growth rate of 13.2% through 2001 (source: the Baton Rouge Business Report).

89% of foreclosures are coming from four states: California, Nevada, Florida and Arizona (source: Steven Mack, CPP Mack Stats).

For one year, and through the first quarter of 2008, Louisiana bucked the trend of 43 other states, posting gains of 3.3% statewide, and 3.7% in the Baton Rouge market. Prices gained 11.2 in the Houma/Thibodeaux market giving it the number one ranking in the country (source: the Baton Rouge Advocate).

CNN Money recently reported that our local market was one of the top 10 fastest growing residential real estate markets in the country with a forecast of home values increasing by 1.9% over the next 12 months (source: CNN Money.com).

We currently have 25 families waiting to move into Pelican Point once their home sells in California, Arizona, Florida, Connecticut, Texas, Georgia, and other sections of Louisiana.

Real estate markets are regional in nature, but as you are aware, they can be effected by other problem markets across the country.

Although, our residential market has slowed down, we are in one of the better markets. It's good to be living in South Louisiana.

Uylos 1

Douglas Diez Developer



### Pelican Point Pkwy

Clint & Danielle Mock

### Champion Tif

Rosario Trahan

#### Jonathan Alaric

Saliba & Angela Qumsieh Douglas & Ginger McInnis Steven & Tracie Stahler Eric & Allison Griffin

#### **Royal Lakes**

Oneil & Gail Lonibos Owen & Nancy Parker

### Beau Douglas

Clark & Esta Smith Oliver & Valeria Mack Peter & Melissa Graffagnin

#### **Eagles Nest**

Allan & Martha Grimm

### Cypress Point

Owen & Nancy Parker Barry Hilbert Angela Broyard

#### The Greens

Ronald & Kathleen Leo

### Our Deepest Tympathy

The staff, residents, and members of Pelican Point Properties, The Greens and Golf Club extend their deepest condolences and sympathy to the Callais Family and employees of United Community Bank in this time of sadness and loss of their beloved Paul Callais. Our prayers and thoughts are with you...

Our deep regrets also to Mark Anthony and Melissa Robertson in the loss of their home on Pelican Point Parkway. Their home caught fire after a lighting strike during a recent storm.



### GOLF CLUB NEWS & EVENTS

# Pelican Point Golf Club has reached over 400 golfing members & continues to grow daily!!



Pelican Point Golf Club celebrates its 10th anniversary with the addition of a new deck and updated facilities. Pelican Point Members and staff dedicated a lot of time and energy to see that the new deck built at the back of Mulligan's Grill was completed in time to host the 27th Annual Jambalaya Golf Tournament, which benefited St. Teresa Food Bank. Overlooking the 18th green, the deck is a popular spot with both members and guests.

Pelican Point Golf Club hosted a Junior Golf Clinic providing quality instruction to 36 juniors. The clinic included instruction, play days on the golf course and a Parent-Child golf outing followed by an Awards Banquet at the pool. *Look for these junior golfers on the leader board in the years to come!* 













Pelican Point Golf Club recognizes two employees who celebrate *10 years of service* with the club!

"Mrs. Inez" Thomas (pictured, right) has been behind the grill delighting us with her many talents in the kitchen.

Mike Reed (not pictured), who finds

his job description with The Link's maintenance, can be found just about anywhere helping out where he is needed. Mike also has been employed with the club for over 10 years. Mike reminisces on his first days at the club saying, "I was here before anything was here."

Pelican Point Golf Club wishes to thank Mrs. Inez and Mike for all their hard work and dedictation to the club, its members and quests.

### **PELICAN WAVES SWIM TEAM**

The club pool has been the **hot** spot this summer! Weekly events were planned for all ages - like BBQs, Family Nights, Teen Nights, Drive-In Movies, Fajitas 'n Margaritas, & much more!

The Pelican Waves Swim Team debuted this summer in the Bayou Swim League with 51 swimmers ages 4-18 under Coach Vickie Krysiak. The team is mostly made up of new swimmers with little or no competitive experience, but at the June 28<sup>th</sup> meet, hosted by Jefferson Terrace Aguatic Club, four Waves swimmers were

triple winners! The season ended at the City Championships at the LSU Natatorium, July 11<sup>th</sup>-12<sup>th</sup>. The success of the summer league has resulted in the addition of a fall program. Anyone interested, call Vickie at (361) 215-7982 or the Golf Club at (225) 746-9900. The Waves Swim Team is open to the public.





### PROPERTY DEVELOPMENT



During JULY\*, Pelican Point Properties will pay Pelican Point homeowners \$50 for every referral given to the Sales Offices.

To qualify, referral(s) must take a golf buggy tour of the community with a Pelican Point sales agent. Homeowners must register their referral(s)' contact information beforehand with a sales agent. Referral(s) cannot already be in the sales office database and must be a qualified buyer. If married, both husband and wife must tour together. No Outside Realtor involvement. Within two weeks of the referral's tour, a \$50 check will be mailed directly to the homeowner on record.

#### NOW HERE'S THE BIG MONEY ...

If referral(s) results in **A CLOSED SALE** (home or homesite) within 12 months of tour, homeowner will receive an **EXTRA** \$1,000!!!

Call today to register your referral(s)!

Pelican Point Sales Office

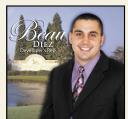
(225) 257-4841 or (877) 735-7646

The Greens, 55+ Lifestyle Sales Office (225) 474-5780 or (800) 243-4318

\*Pelican Point Homeowner's Referral program applies only from July 1-31, 2008. Referrals could qualify for 5 years of free golf. Certain restrictions apply. Please refer to a Pelican Point sales agent for more details.

### MEET OUR SALES STAFF:













### CONSTRUCTION PROJECTY UPDATES



Construction has begun on **Pelican Point Commerce Center** located south off I-10 Exit 179 (coming from Pelican Point, just before I-10 on the right). The slab is down and the structual steel has arrived. It will take about a month to erect the building. Completion is scheduled for late this year (rendering below).







Construction on **Ralph's Market**, adjacent to Main St. Pelican Point, is almost complete. A soft opening is scheduled for Wednesday, July 23<sup>rd</sup>. Located along side the convenient community shops and services at Main St., Pelican Point homeowners and local area residents are eagerly awaiting the addition of the supermarket.



## Main St. Update!

#### **Current Tenants:**

Main St. Dental Care, Wall Decor & More, United Community Bank (UCB) Pelican Wellness & Fitness, sandwich shop, Pelican Pub & Spirits, LA Nails & Spa, Panda Chinese Restaurant, Pelican Cleaners, Edward Jones, Pelican Point Homeowners Association, Pelican Point Properties, LLC, Acadian Builders & Contractors, & MIE Properties

### **Upcoming Tenants in Progress:**

Victory Physical Therapy, Sublime Hair Salon & Spa (upscale, full-service, hair salon) and an Italian restaurant.





# The Greens at Pelican Point

We would like to thank Mary Lou Fewell & Betty Eastin of Interior Motives Design & Decor, Inc. for their services in decorating the Avery II model (Lot 726) for this vear's Parade of Homes. It was very beautiful and is sold now!

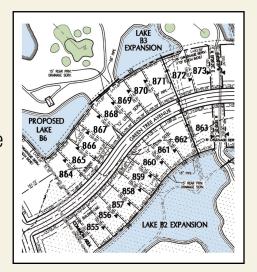






### THE GREENS IS GROWING!

The first part of The Greens' IV Filing is complete & ready for new beautiful homes!



It's almost complete!!
We're putting the finishing touches on The New Greens Clubhouse!



"...a new unofficial, no rules, no dues, no officers, everyone welcome, fun group" of ladies in The Greens.

The group's first outing was in May when they visited Laura Plantation in Vacherie (pictured left). In June, they spent a day to browse, shop and watch a movie at Perkins Rowe in Baton Rouge (pictured top).

Potluck Dinner every 2nd Tues. 6:30 pm





### The Greens King Cake Party!





Water Aerobics 8:30 am



Top Left: Jean Ingrassia & Mary Kelly Top: Jennie Spizale, Dee Ritchie, Phyllis Jones, & Diane Siedel

Left: Beverly Barre, Anna Lee Hymel, Earline Baily, & B.J. Points

The Greens offers many weekly events, activities & outings!

Mon: Water Aerobics 8:30 am; Hand & Foot Couples 7 pm Wed: Water Aerobics 8:30 pm; Ladi Wed: Water Aerobics 8:30 pm; Ladies' Bridge 10 am Water Aerobics 4:30 am; Ladies' Canasta 10:30 am; Men's Poker 7 pm; Water Aerobics 4:30 pm; Ladies' Book Club Tue: Thu:

Call The Greens at 225-474-5780 for more information.

Fri:



Pelican Point Properties www.livethepoint.com Pelican Point Solt Club www.golfthepoint.com

Sign up online for email updates!

### LIVE THE RESORT LIFESTYLE!

36 Holes of Championship Golf

2 Driving Ranges

3 Clubhouses

Mulligan's Grill

**Pro Shop** 

**Banquet Facilities** 

Golf & Tennis Lessons on Site **Lighted Tennis Courts** 

Junior Olympic Pool

**Baseball & Soccer Fields** 

**Vollyball Court** 

Walking & Jogging Trails

36 Stocked Lakes for Fishing

Playground

Gazebo for Outdoor Cooking

**Guarded Community** 

**Luxurious Homes** 

Homesites-Golf or Lake Views

**Lush Landscaping** 

**Special Outings** 

Scheduled Events & Activities

for Families & Kids!

**Community Shopping Center** 

Ralph's Supermarket

